



## ANNUAL BENEFIT REPORT FOR BRAMSKE STUDIO ARCHITECTURE LLC

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### INTRODUCTION

Bramske Studio Architecture LLC is a registered Benefit Corporation with the State of Oregon, certified by Benefit Corporations for Good. BSA became a Benefit Corporation shortly after incorporating in September of 2021. This aligns with the company's mission to be a high-quality design firm serving the people and places of the Pacific Northwest.

### MISSION

Bramske Studio Architecture's mission is to serve as the trusted advisor for clients who prioritize appropriate, context-driven, and inspired architectural projects throughout the Pacific Northwest.

### VALUES

Bramske Studio Architecture's values are defined through the experience of the past and focused on the efforts of a more equitable, sustainable future:

- Make good design available to a greater portion of the community.
- Design is a collaborative, team-driven approach.
- Our buildings make good communities and support future generations.

## SUMMARY REVIEW OF YEAR

Bramske Studio Architecture seeks to provide for people, profit, and planet. Below is a summary of the business activities in the 2022 calendar year that addressed these goals:

### People

- Donated \$500 of architectural services to a silent auction for Venture Portland.
- Focus on making the architectural process approachable to more:
  - Developed several graphic illustrations to help new, first-time clients understand the complex, lengthy process of design and building.
  - Offered free initial meetings and site visits (1-2 hours total) free of charge to clients.
- Participated in a podcast sharing my background and challenges as a small business owner.
- Initiated new contracts with three BIPOC consultants.

### Profit

- Donated 1% of gross revenues to non-profits, including Don't Shoot PDX, Harbor of Hope, Oregon Public Broadcasting, and Oregon Humane Society.
- After a look into life / work balance and the costs of business, an increase in hourly rates of 10% has led to reduced workload and maintained profits.

### Planet

- Designed a double ADU that included a PV solar array, highly insulated envelope, and heat pump water heater, creating a repeatable model for affordable infill housing in Portland.
- Educated all clients on all-electric homes and the benefits of solar PV arrays, leading to (3) projects including PV arrays and all projects going to all-electric HVAC systems.

## COMING YEAR

For 2023, Bramske Studio Architecture will continue to build on the solid base created during its first year in business. In addition to helping clients be supported during their projects in new ways, several initiatives have already been started to help expand back out into the community:

- BSA has signed on as a sponsor of Project Pipeline, a two-day summer workshop for middle schoolers in the Portland area, organized by the local chapter of the National Organization of Minority Architects.
- Bramske Studio Architecture is in the process of purchasing an office building, and this is part of an initiative to offer creative, flexible office space for other sole practitioners. The spirit of people, planet, and profit will be part of the decision-making process for this transaction.

Additionally, a goal of supporting two pro bono projects every calendar year will be sought.

## CLOSING

The first full year of business operations has been an eye-opening experience. The initial certification in late 2021 helped to establish goals and healthy business practices. And 2022 helped put some of these into action. And looking forward to 2023, I expect to see many more of these goals achieved.

A handwritten signature in black ink, consisting of stylized initials 'DB' followed by a long horizontal line extending to the right.

Daniel Bramske, owner